

# PORTUGAL

## **ECONOMIC RESILIENCY AND DELEVERAGING**

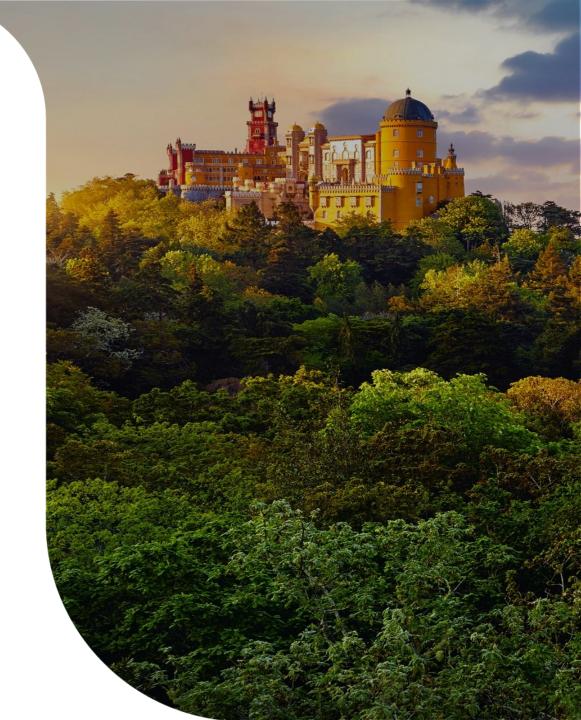
**DECEMBER 2024** 

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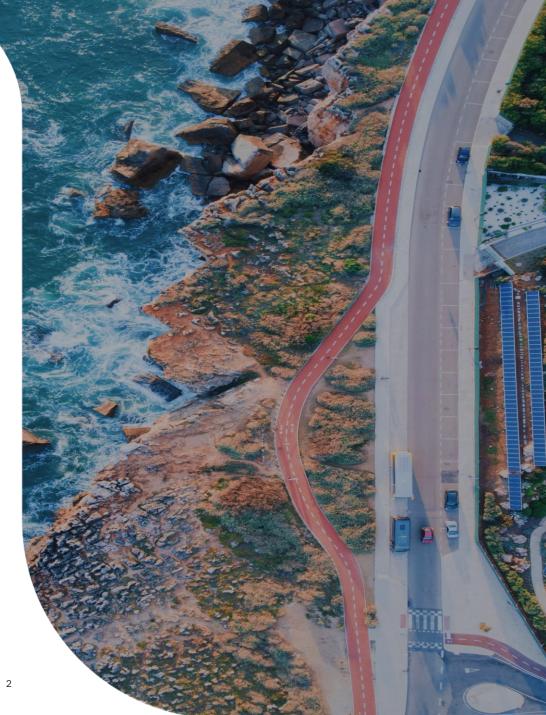
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# **Executive Summary**

- **Real GDP is projected to grow 2.0% yearly** on average between 2024-26<sup>(1)</sup>, above most European peers
- With a diversified and open Economy, the main engines of growth are Investment at 3.8%<sup>(1)</sup>, Exports at 3.5%<sup>(1)</sup> and also Private Consumption at 2.2%<sup>(1)</sup>
- Manufacturing (mechanical & electronics, chemicals & plastics, automotive & mobility, textiles & clothing and renewables) but also Travel and tourism fuel the exports sector (almost 50% of GDP; 60/40 between goods and services), contributing to a **growing current and capital account surplus** (4.1%<sup>(1)</sup> of GDP)
- **Public accounts are in surplus** (1.2% of GDP in 2023 and 0.4% forecast in 2024) and are expected to remain, with tax revenues growth accommodating the adoption of policy measures to combat the rising cost of living and increase the country's competitiveness
- Strong primary balances combined with economic growth have resulted in a sharp decline of public debt (97.9% of GDP in 2023) and will continue to bring debt down by 3 to 4 pp yearly, as part of a process of deleveraging in the entire Economy
- Banking sector profitability increased considerably, with improvement in asset quality and rise of net interest margins
- Prudent public debt management has kept risks at bay, with a lower refinancing risk (around 40% for 5 years) and a safe weighted average maturity (above 7 years)
- Past the surge of retail demand in 2023, savings certificates net issuance has reverted to trend, which made PGB net issuance positive again in 2024
- Despite the increase in net cash requirements of the State, net issuance of PGB decreases to EUR 6.9 billion in 2025 (from EUR 9.1 billion in 2024)

(1) Annual average growth rate between 2024-2026 [Banco de Portugal, Economic bulletin, October 2024]

### Portuguese economy snapshot

		2023
- 20	<b>Area</b> (sq. km '000)	92.2
^^^^ ^^^ ^	Resident population (number)	10 639 726
€ 0	GDP real growth rate (%)	2.5%
۵	GDP per capita (current prices, €)	25 277
	Savings rate (Disposable income %)	8.0%
1 8 8	Unemployment rate (%)	6.5%
	General Government balance (GDP %)	1.2%
<u>~</u>	Public Debt (GDP %)	97.9%
	Current and Capital account (GDP %)	1.9%
5	nflation (annual average)	5.3%
	[Statistics Portug	gal, <u>Banco de Portugal, Eur</u>

#### **Open and diversified Economy within Euro Area** ✓ Strong growth fundamentals and diversified economic activity<sup>1</sup> Agriculture, forestry and fishing Industry Energy, water supply and sewerage 13,9 30,6 Construction Wholesale and retail trade, repair of motor vehicles and motorcycles; accommodation and food service activities Transportation and storage; information and communication Financial, insurance and real estate activities 17,9 9.7 Other services activities Robust and diversified exports (both in terms of sectors and markets; accounting for near 50% of $\checkmark$ GDP) Solid labor market - low unemployment and high level of employment $\checkmark$ Strong institutions and governance ~ One of the safer countries in the world $\checkmark$ Ratings: Moody's (A3 | Stable), S&P (A- | Pos), Fitch (A- | Pos), DBRS (A | Pos), Scope (A | Stable) $\checkmark$ ✓ One of first countries to announce the commitment to be carbon neutral by 2050 (at the COP in

2016), with a plan to reduce 55% of GHG emissions by 2030 (vs 2005) and for renewables to cover 80% of electricity production by 2026

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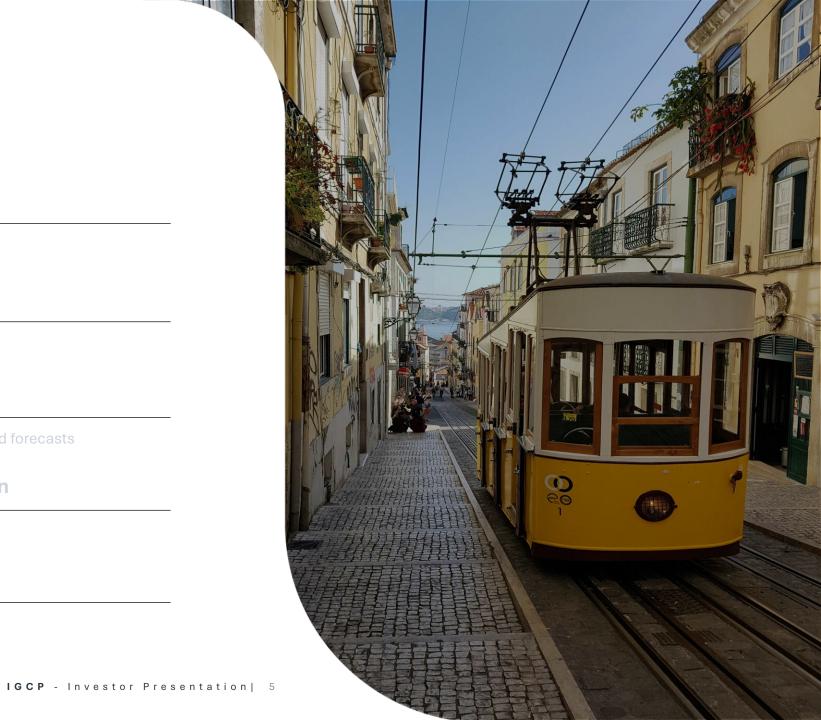
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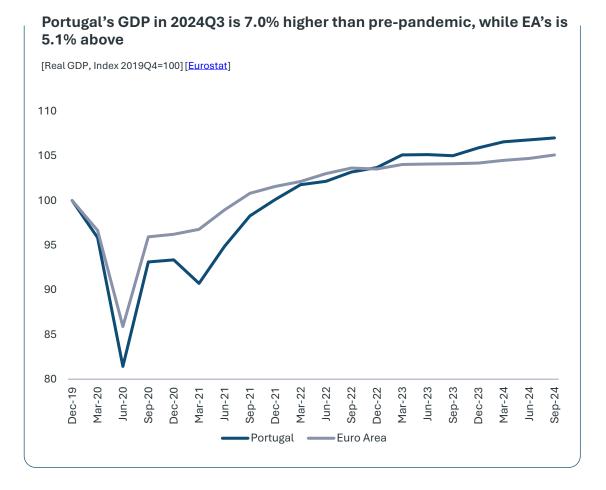
• Risk indicators and markets developments

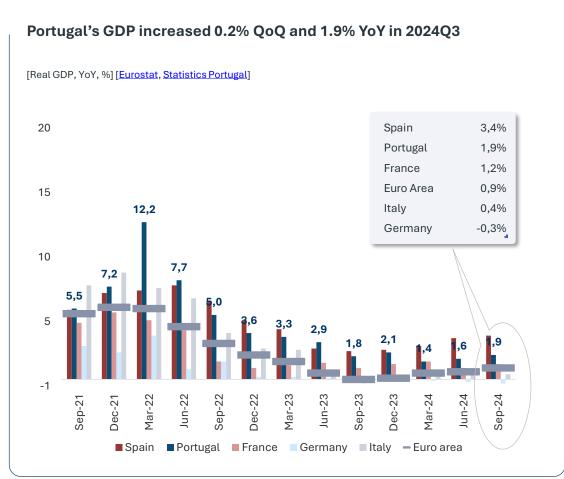
#### **5.** Annex



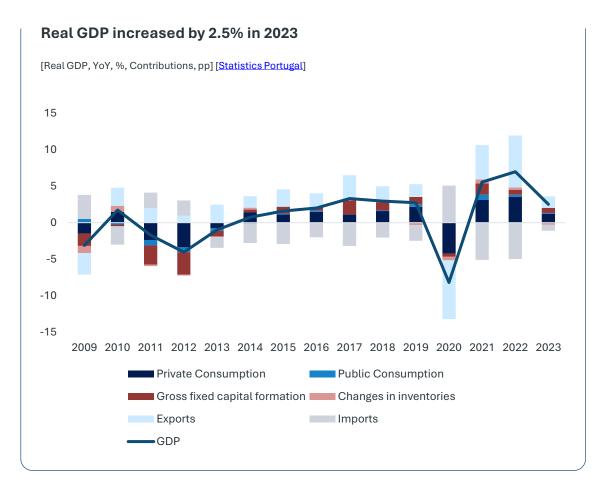
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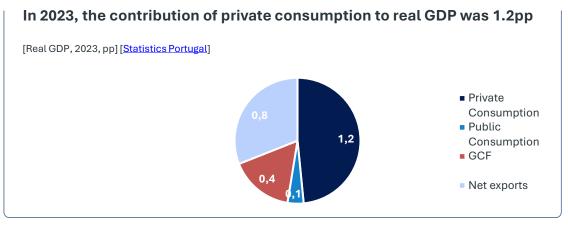
# Portugal's GDP among the EA's economies with a higher YoY growth in 2024Q3



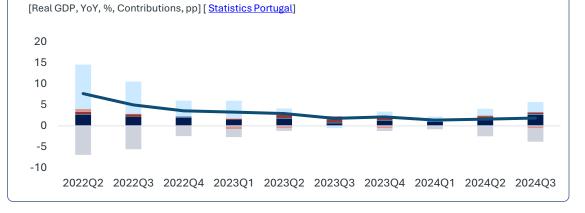


## Private consumption and exports have been the main growth drivers

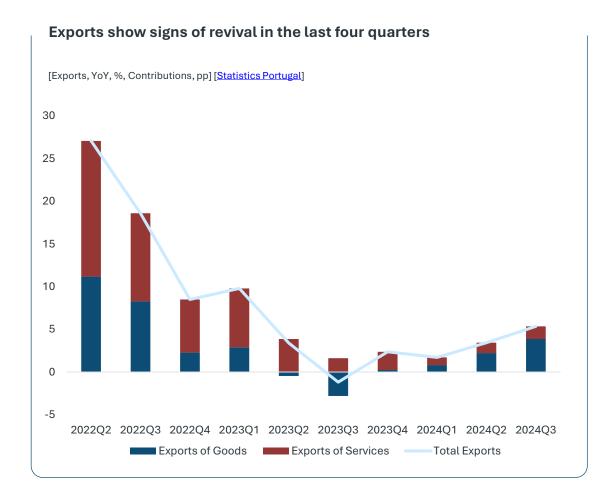


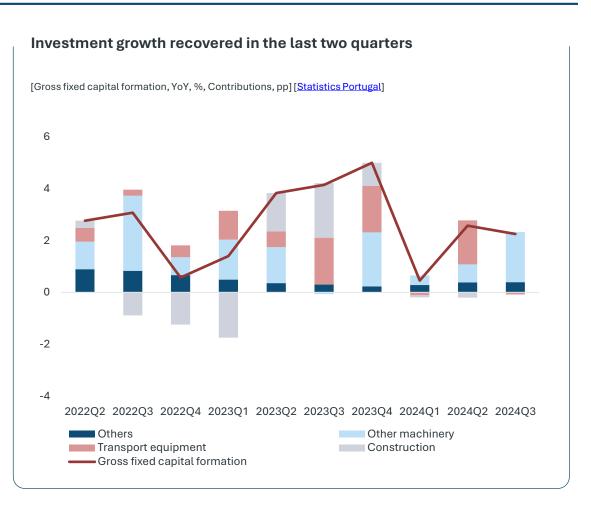


In 2024Q3, real GDP increased by 1.9% YoY

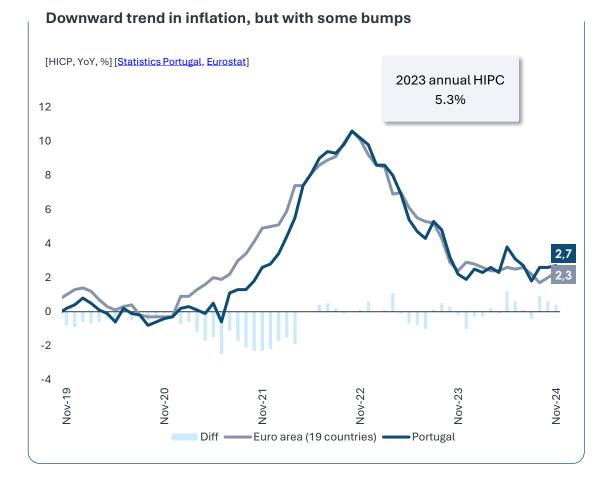


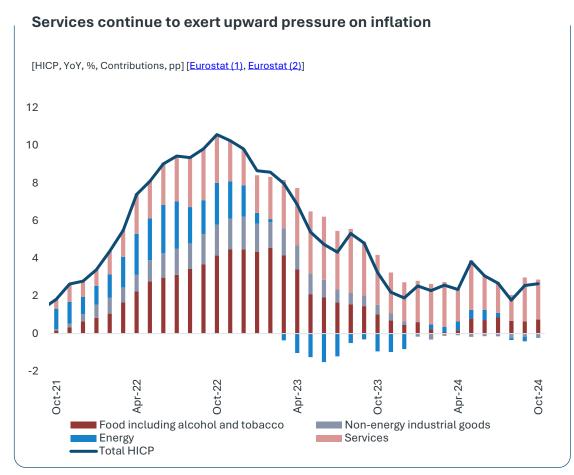
## **Exports and investment showing resilience**





# Portugal's inflation largely correlated with Euro Area



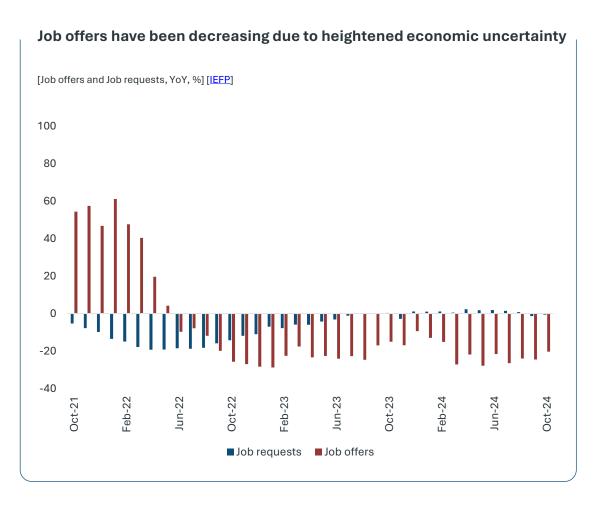


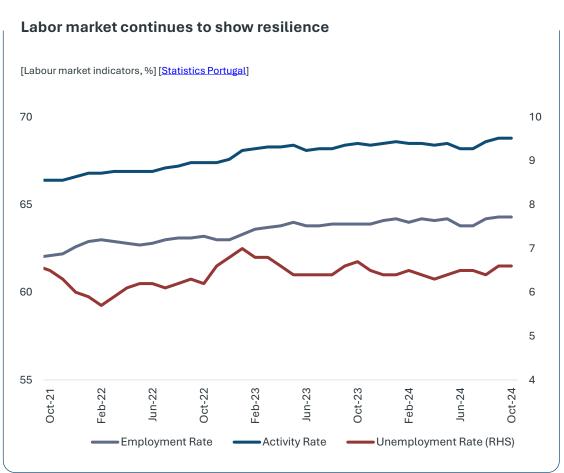
# Projections point to moderate growth, low unemployment and declining inflation

#### Moderate growth in 2024-26 with inflation converging to neutral

Macroeconomic projections for Portugal	Statistics Portugal			Ministry of Finance 2025 State Budget		IMF World Economic Outlook October 2024		Banco de Portugal Economic Bulletin October 2024			European Commission Economic Forecast November 2024		
	2021	2022	2023	2024 F	2025 F	2024 F	2025 F	2024 F	2025 F	2026 F	2024 F	2025 F	2026 F
Real GDP (yoy %)	5.6	7.0	2.5	1.8	2.1	1.9	2.3	1.6	2.1	2.2	1.7	1.9	2.1
Private Consumption (yoy%)	4.9	5.6	2.0	1.8	2.0			2.5	2.3	1.9	2.5	2.1	2.2
Public Consumption (yoy%)	3.8	1.7	0.6	2.6	1.2			1.0	0.9	0.8	1.5	1.3	1.7
Gross Fixed Capital Formation (yoy %)	7.8	3.3	3.6	3.2	3.5			0.8	5.4	5.1	0.8	3.7	4.2
Exports of goods and services (yoy %)	12.1	17.2	3.5	2.5	3.5	2.8	3.1	3.8	3.3	3.4	3.8	3.0	3.2
Imports of goods and services (yoy %)	12.3	11.3	1.7	2.9	3.5	3.7	3.3	4.5	4.4	3.7	4.6	4.1	4.1
Domestic demand contribution (pp GDP growth)	5.9	4.8	1.7	2.0	2.1			1.9	2.6	2.3	1.9	2.3	2.5
Net exports contribution (pp GDP growth)	-0.4	2.1	0.8	-0.2	0.0						-0.3	-0.5	-0.4
Employment growth (yoy %)	1.4	3.7	1.0	1.1	0.7			1.1	0.6	0.9	1.1	0.9	0.8
Unemployment rate (% labor force)	6.7	6.1	6.5	6.6	6.5	6.5	6.4	6.4	6.4	6.4	6.4	6.3	6.2
Net lending/borrowing of the economy (% GDP)	0.8	-1.3	1.6	3.3	3.6						2.4	2.1	1.8
Current account balance (% GDP)	-0.7	-1.9	0.5	0.9	0.7	2.0	2.3	2.5	2.1	2.1	0.9	0.6	0.4
GDP deflator (yoy %)	2.0	5.3	6.9	3.1	2.6	2.8	2.4	4.5	2.9	2.7	3.8	2.5	2.2
Inflation (HICP, yoy %)	0.9	8.1	5.3	2.6	2.3	2.5	2.1	2.6	2.0	2.0	2.6	2.1	1.9
[ <u>Statistics Portugal</u> , Ministry of Finance ( <u>State Budget 202</u>		l), IMF ( <u>World</u>	d Economic	<mark>Outlook</mark> , Oc <sup>.</sup>	tober 2024), B	anco de Portu	gal ( <u>Economic bu</u>	<mark>lletin</mark> , October	2024) ; Europ	ean Commiss	ion ( <mark>Economi</mark>	<mark>c Forecast</mark> ,A	utumn 2024)]

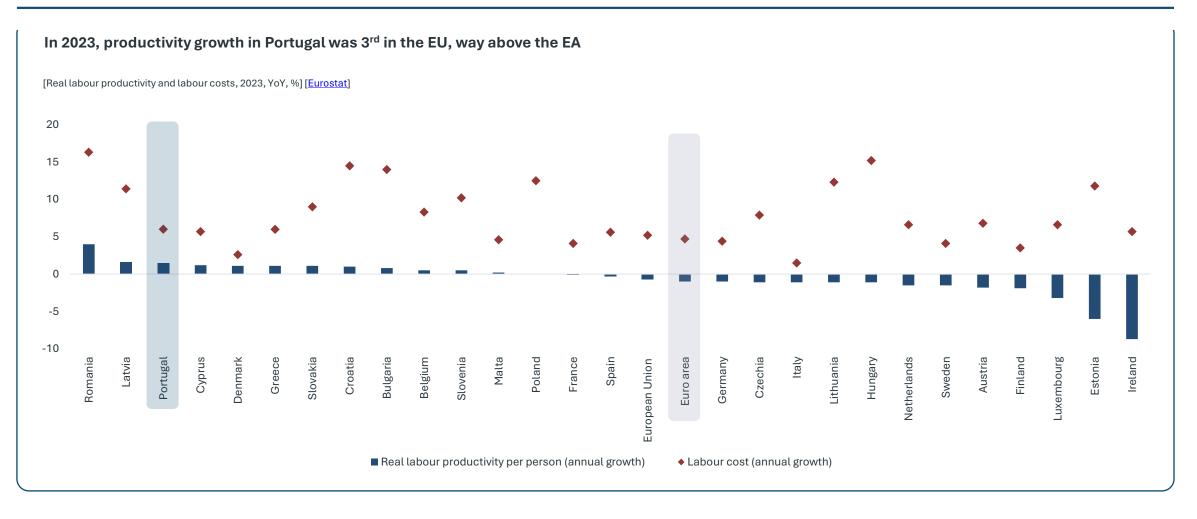
## **Unemployment remains at historical lows**



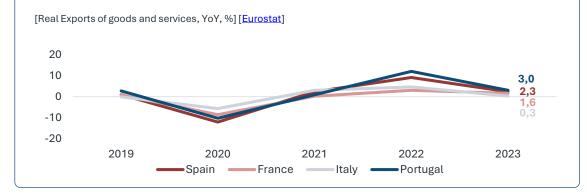


#### Previous

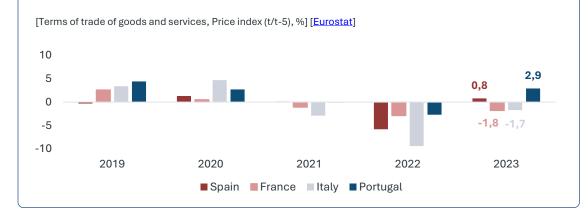
## Real labor productivity keeps growing albeit less than labor costs

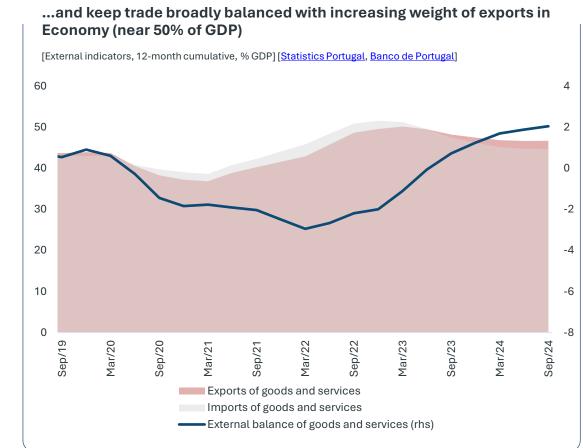


## Portuguese exports have proven to be competitive, diversified and dynamic



After two years of weakening, terms of trade recovered in 2023...



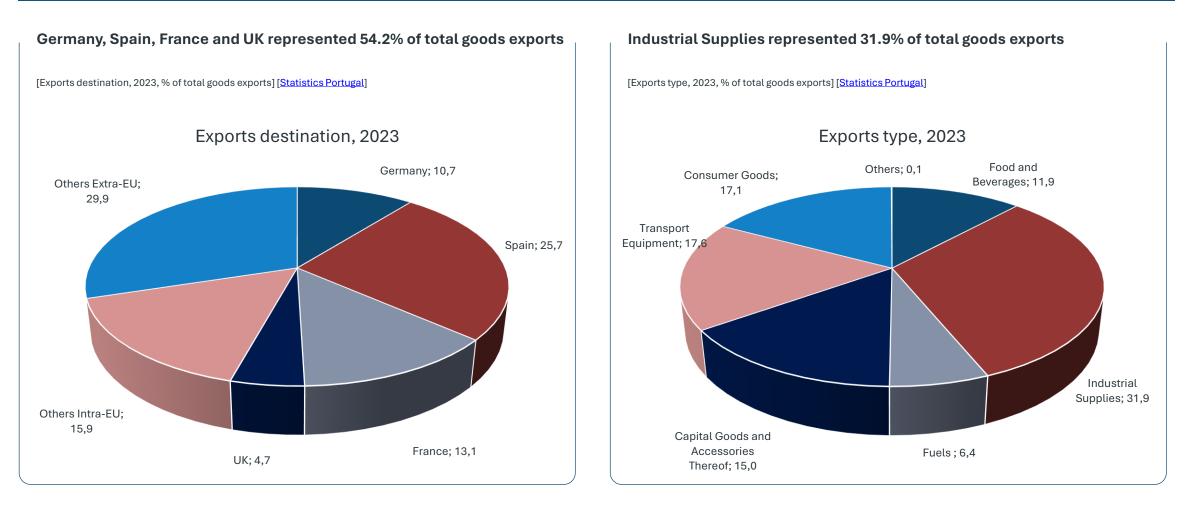


## Portuguese exports have proven to be competitive, diversified and dynamic

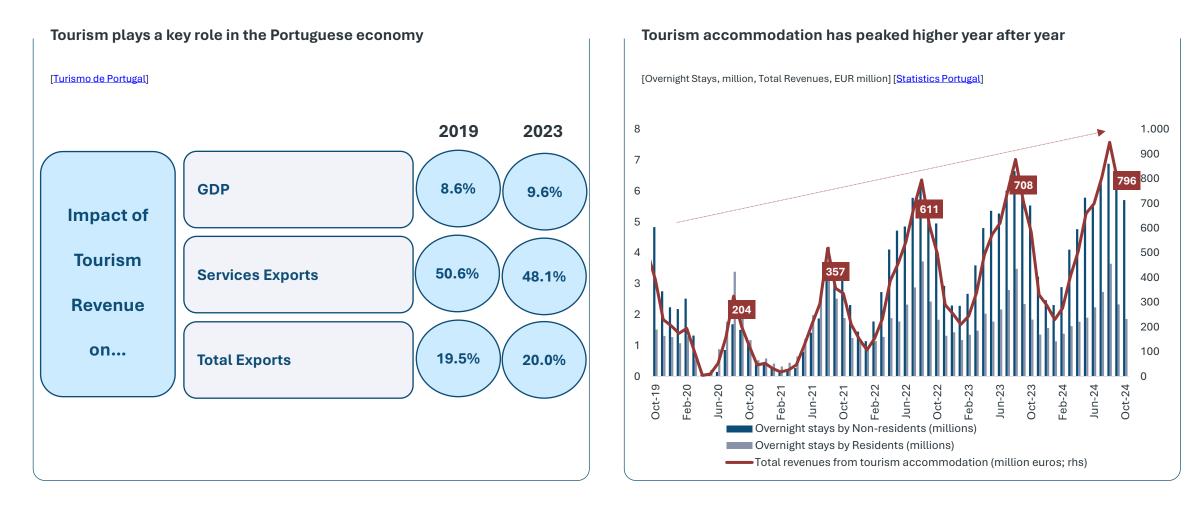
[Main exports by product groups and services as % of total exports, 2023] [Statistics Portugal; Banco de Portugal]

GOODS	MAIN EXPORTS 2023	SERVICES				
<ul> <li>✓ Export of goods (~60% of exports total) key sectors include automotive components, textiles, footwear, cork, and agrifood products</li> </ul>	TRAVEL 19.9% ELEC. AND MECHANICAL MACHINERY 9.4% TRANSPORT 8.1%	✓ Tourism accounts for ~20% of exports total				
<b>Of which:</b> Vehicles other than railway, and parts and accessories thereof	VEHICLES AND PARTS, AIRCRAFT OTHER SERVICES PROVIDED BY COMPANIES (1) BASE METALS 5.1%	Of which:         Air transport services       5.0%         Other means of transport       2.0%				
<ul><li>7.7%</li><li>Aircraft, spacecraft and parts thereof</li><li>0.3%</li></ul>	TEXTILE PRODUCTS4.6%PLASTICS, RUBBERS4.3%CHEMICAL PRODUCTS (INCL. PHARMA)4.1%	Of which:				
Of which:	MINERAL PRODUCTS 4.7% TELECOMMUNICATION, COMPUTER & INFORMATION SERVICES 3.3%	Trade related services4.5%Consulting services1.7%R&D0.5%				
Pharma 2.1%	<ol> <li>Research &amp; Development services; Consulting services in management and other technical areas; Technical services, trade-related and other services provided by companies</li> </ol>	Note: More information on dinamic exporting sectors in annex				

# Portuguese goods exports had diversified base of destinations and product type in 2023

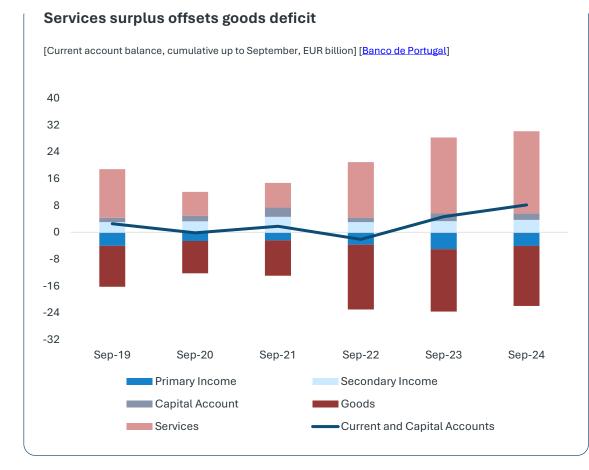


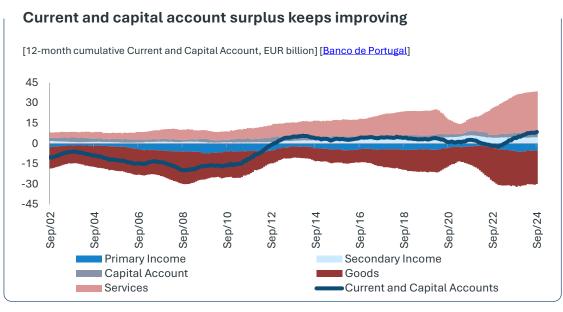
# Tourism activity well above pre-pandemic levels, both by resident and non-resident tourists



Previous

# Dynamism of export sector contributes to consolidation of current account surplus





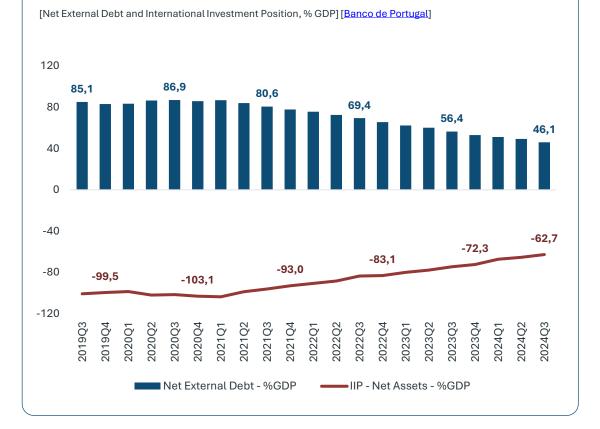
#### Current account surplus are forecasted to continue

#### [IMF (World Economic Outlook, October 2024)]

	2024	2025	2026	2027	2028	2029
Current Account (% GDP)	2.0%	2.3%	2.2%	1.8%	1.5%	1.5%

level since 2005

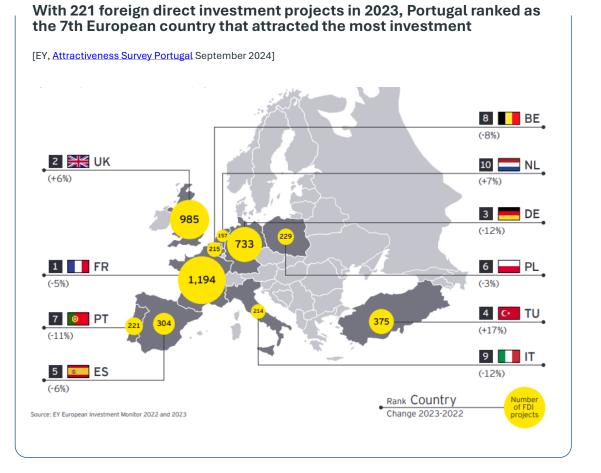
# Portugal is improving its external position, confirming the positive structural change



Net external debt has maintained a downward trend, reaching the lowest



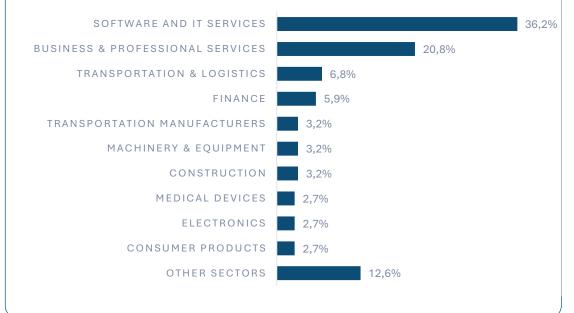
# In 2023, Portugal was in the Top-10 host European countries for FDI projects



Software and IT Services lead FDI projects, followed by Business Services and Professional Services

[EY, Attractiveness Survey Portugal September 2024]

## **Main Sectors**



## **Foreign Direct Investment attractiveness**



#### TALENT

Highly qualified human resources: high share of tertiary education in new generations; known for strong language skills and adaptability



[AICEP, Portugal FactSheet July 2024 and Why invest in Portugal]

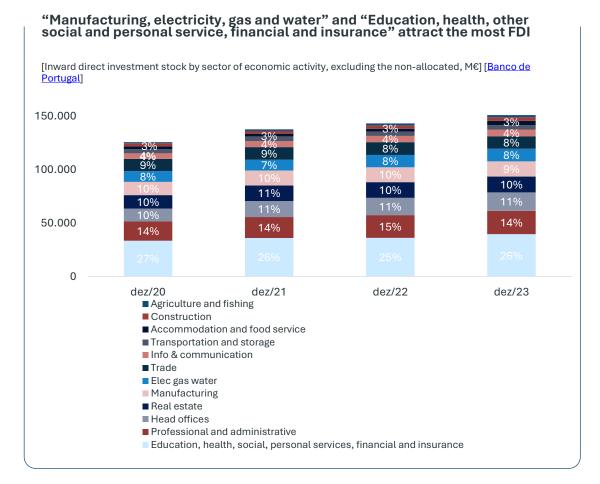
#### **ENVIRONMENTAL SUSTAINABILITY**

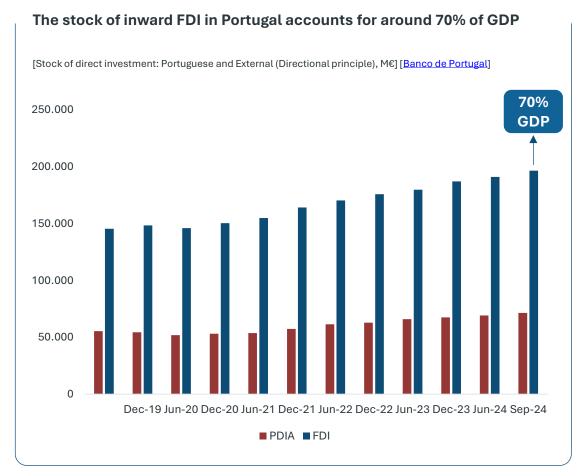
Sustainability is a cornerstone of future growth. Portugal leads in renewable energy and is becoming a hub for green innovation

2023 CLIMATE CHANGE PERFORMANCE INDEX (WORLDWIDE) #13/67	2023 GREEN FUTURE INDEX (MIT) #18/76	2022 Rank on the global role to Planet & Climate domain (Good Country Index) #22/169
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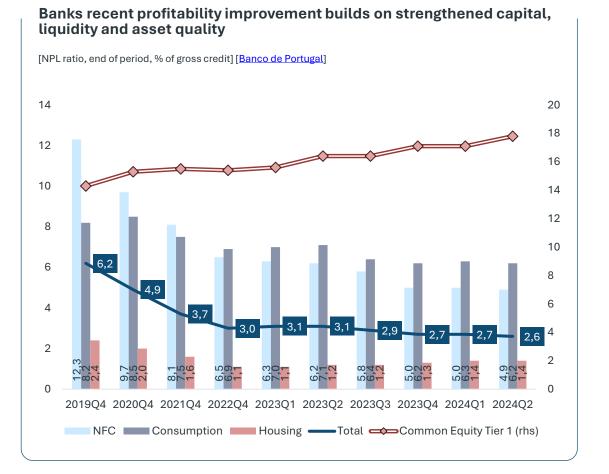
[AICEP, Portugal FactSheet July 2024 and Why invest in Portugal]

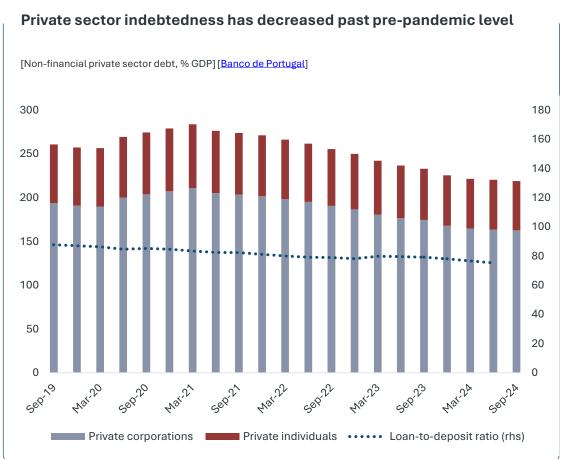
# Inward FDI flows growing in various sectors





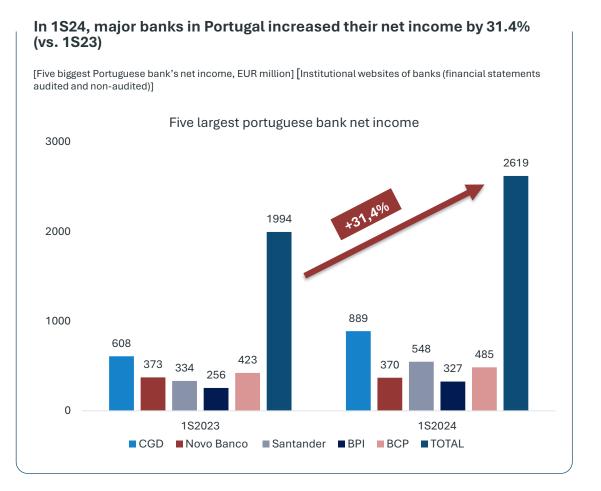
# Stronger banking sector and deleveraging in the private sector

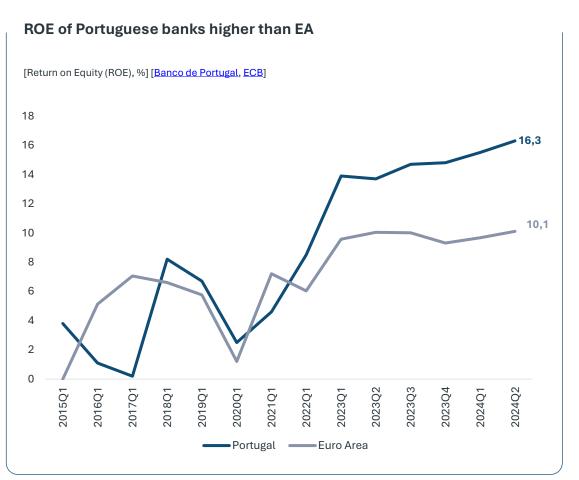




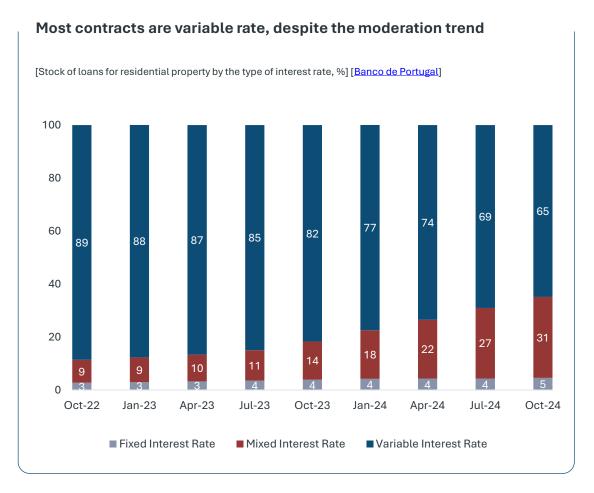
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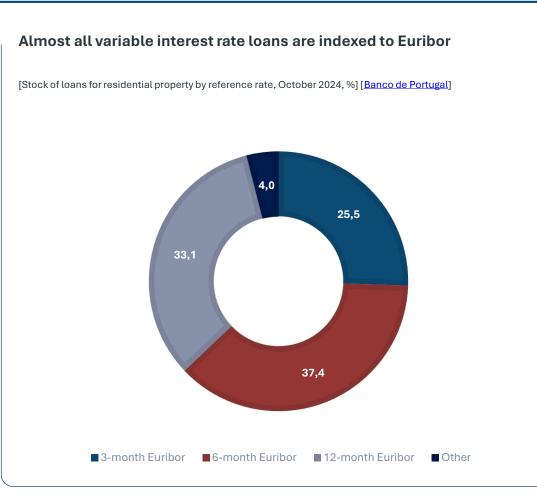
# Recovery of net interest income pulled up profits of the banking sector





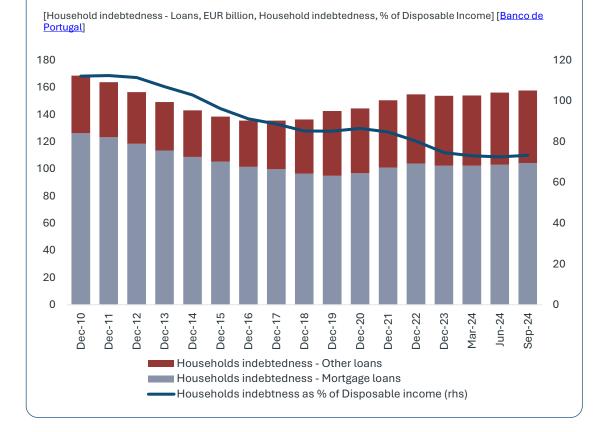
# Most residential property loans in Portugal are indexed to Euribor



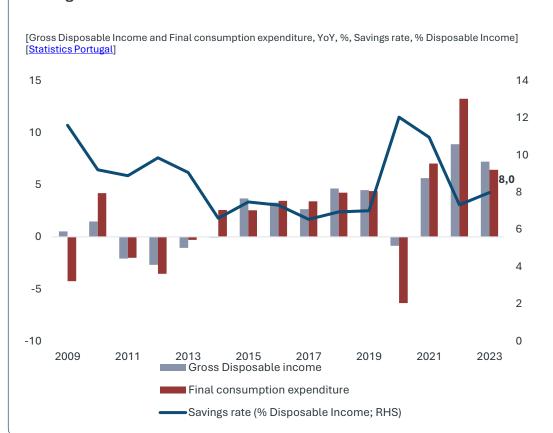


Household debt stays below its long-run average

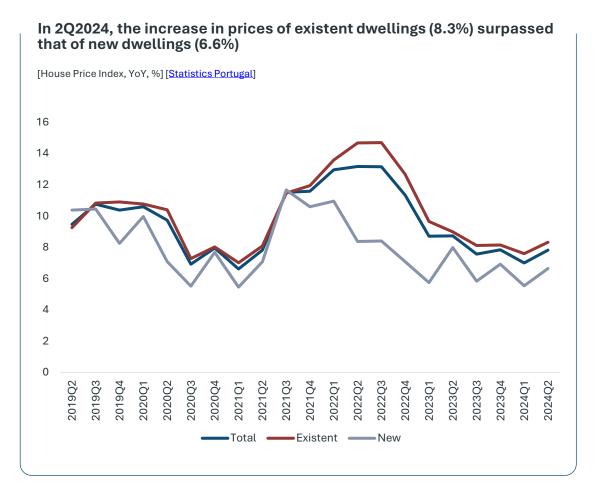
### The financial situation of households remains resilient

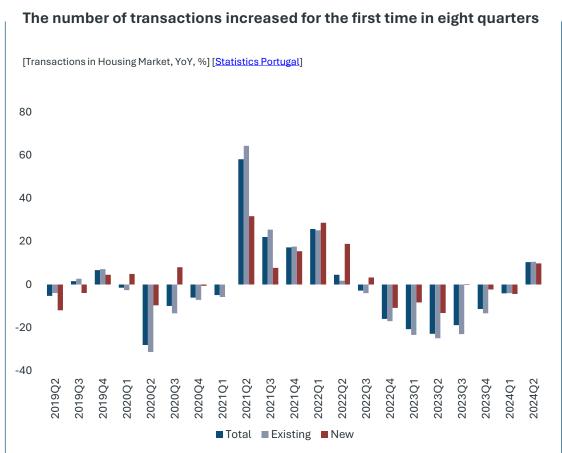


#### Savings rate increased in 2023

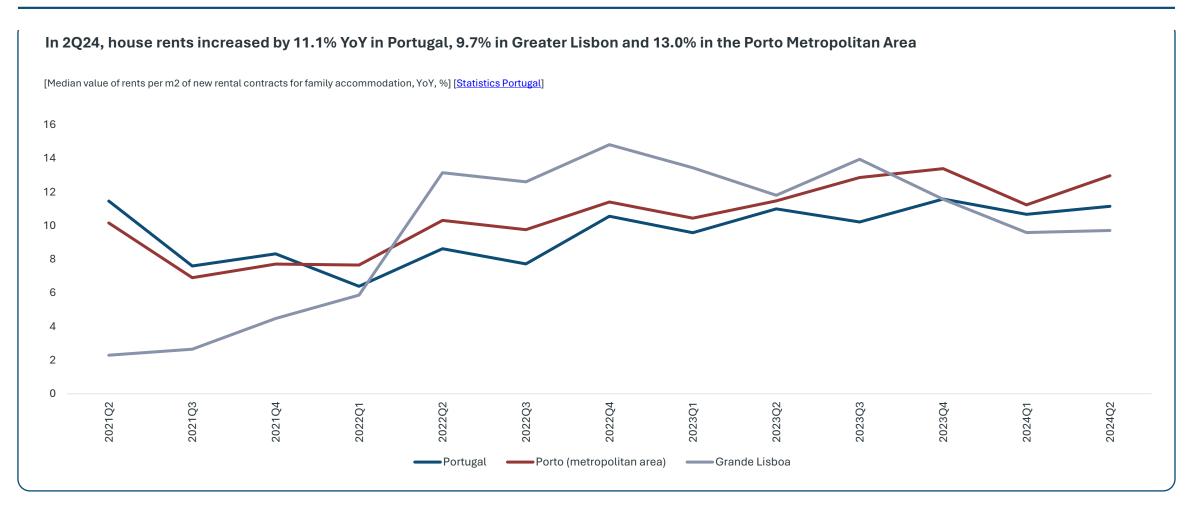


# Housing prices grow steadily, with number of transactions recovering





## House rents keep the rising trend



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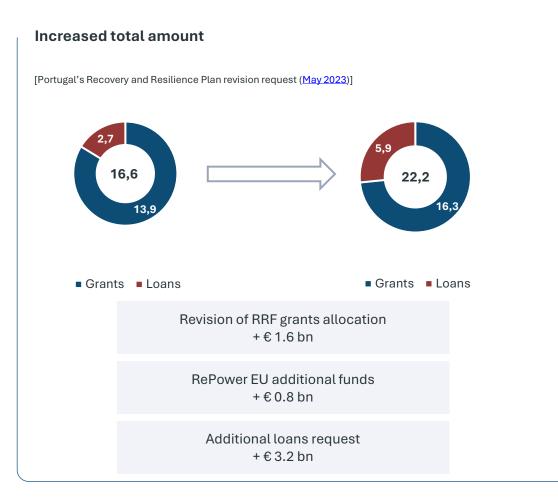
- Fiscal balance and public debt performance and forecasts
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#### **5. Annex**



Fiscal balance and public debt – performance and forecasts

# Revision of Recovery and Resilience Plan approved by EU



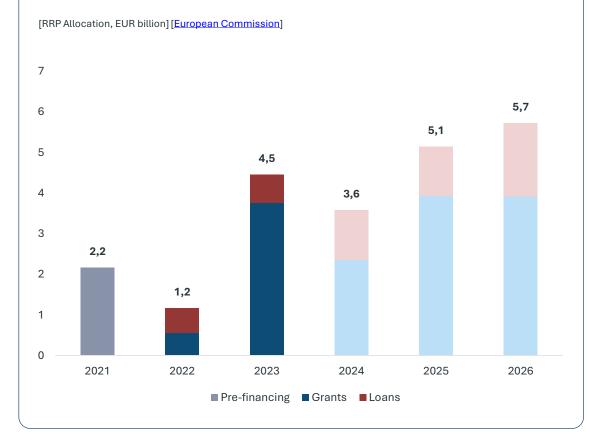
Further ambition: more reforms and investments

- New REPowerEU chapter includes 6 reforms and 18 investments, focusing on:
  - ✓ Energy efficiency in buildings
  - ✓ Renewables and biogas
  - ✓ Sustainable transport
  - ✓ The electricity grid and green industry
  - ✓ Reinforcing the commitment with energy transition in line with the European Union's priority
- Portugal also proposes to include **31 new or scaled up investments and 5 new reforms** with focusing on:
  - ✓ Foster competitiveness of the Portuguese economy
  - ✓ Strengthen the Welfare State;
  - ✓ Enhance of territorial cohesion

[Portugal's Recovery and Resilience Plan revision request (May 2023)]

## Implementation of NGEU funds is advancing

#### Portugal has received 38% of total amount



# 32% of the milestones have been achieved and disbursements to final and direct beneficiaries stand at EUR 5,889 M



Einancial implementation (dotails)

	Total envelope	22.216 M €	% Dotação € / ⊘	% Contratado € / இ	% Aprovad € / 📄
20	Contracted Amount Contracts signed between "Recuperar Portugal" and the entities responsible for Investment implementation	22.216 M €	100%		
	Project Approval Selected projects from Direct and Final Beneficiaries	20.146 M €	91%	91%	
	Payments to Beneficiaries Payments to Direct and Final Beneficiares	5.889 M €	27%	27%	29%

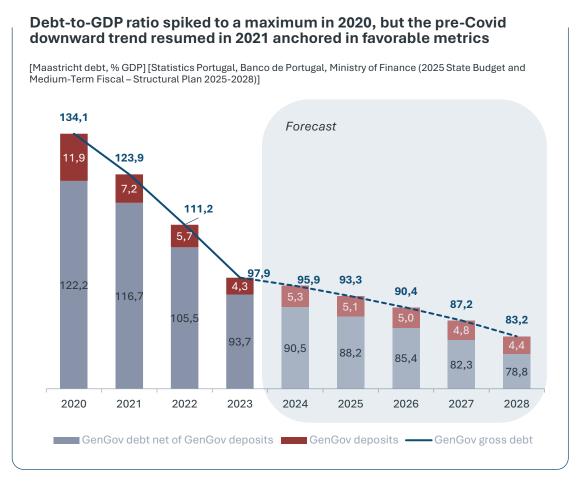
# **Breakdown of Fiscal Balance shows improvement**

General Government Accounts	2023	2024 F	2025F	2023	2024 F	2025 F	2024/2023	2025/2024								
(Accrual basis)	EURbn	EURbn	EURbn	% GDP	% GDP	% GDP	у-о-у		10%							
Total revenue	116,6	125,7	133,8	43,6	44,8	45,5	9-0-y 8%	y-o-y 6%	10%							
			,						9%							
Current revenue	113,5	121,4	127,6	42,5	43,3	43,3	7%	5%								
Current taxes on income and wealth	28,5	29,7	29,4	10,6	10,6	10,0	4%	-1%	8%							
Taxes on production and imports	38,7	40,6	43,2	14,5	14,5	14,7	5%	6%		6,8%	6,5%					
Social contributions	32,8	35,7	37,9	12,3	12,7	12,9	9%	6%	7%		6,5%					
Sales	8,4	8,8	9,1	3,1	3,1	3,1	5%	4%	6%							
Other current revenue	5,2	6,7	8,0	1,9	2,4	2,7	29%	20%	0%0			5,3%				4 00/
Capital revenue	3,1	4,3	6,2	1,2	1,5	2,1	39%	44%	5%				4,3%	4,7%	4,6%	4,8%
Fotal expenditure	113,4	124,6	132,9	42,4	44,4	45,2	10%	7%								
Current expenditure	102,9	112,8	118,6	38,5	40,2	40,3	10%	5%	4%	0.00/						
Social benefits	46,9	51,3	53,3	17,5	18,3	18,1	9%	4%	3%	2,9%	2,8%	0 40/				
Compensation of employees	27,9	30,3	32,0	10,4	10,8	10,9	9%	6%	370			2,4%	1.9%	2,1%	2,1%	2,2%
Interest	5,5	5,8	6,4	2,1	2,1	2,2	5%	10%	2%							
Intermediate consumption	13,9	15,3	16,2	5,2	5,4	5,5	10%	6%								
Subsidies	2,2	2,2	2,0	0,8	0,8	0,7	4%	-12%	1%							
Other current expenditure	6,5	7,9	8,7	2,4	2,8	3,0	22%	11%	0%							
Capital expenditure	10,5	11,8	14,3	3,9	4,2	4,8	12%	21%	070	2019	2020	2021	2022	2023	2024	2025
Gross Fixed Capital Formation	7,0	9,3	10,9	2,6	3,3	3,7	33%	17%								
Other capital expenditure	3,5	2,4	3,3	1,3	0,9	1,1	-29%	37%		-	Intere	st/ Total Re	evenues	Inte	rest/GDP	
Overall Balance	3,2	1,1	0,9	1,2	0,4	0,3										
Primary Balance	8,8	6,9	7,3	3,3	2,5	2,5										
				[Statis	tics Portuga	al, Ministry of	Finance ( <u>2025 S</u>	State Budget)]				[Statistics	<u>Portugal</u> , M	inistry of Fin	ance ( <u>2025</u>	<u>State Bud</u>

Fiscal balance and public debt – performance and forecasts



## Commitment to fiscal prudence continues to take public debt ratio lower



# Downward trend of debt is expected to continue, although at a moderate pace

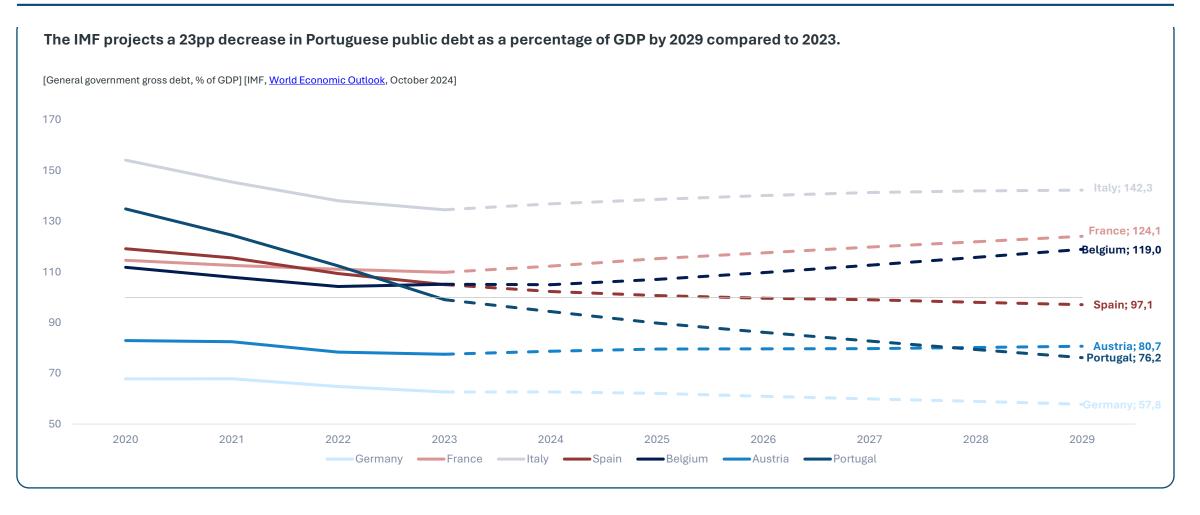
[Public Debt Dynamics] [2025 State Budget and Medium- term Fiscal- Structural Plan 2025-2028]

	2020	2021	2022	2023	2024 F	2025 F	2026 F	2027 F	2028 F
Maastricht debt % GDP)	134,1	123,9	111,2	97,9	95,9	93,3	90,4	87,2	83,2
Annual change (pp GDP)	18,0	-10,2	-12,6	-13,3	-2,1	-2,6	-2,9	-3,2	-4,0
Primary balance effect	2,9	0,5	-1,6	-3,3	-2,5	-2,5	-2,1	-3,2	-3,4
Snowball effect	10,6	-7,2	-12,1	-7,7	-2,6	-2,2	-1,6	-1,1	-1,1
Interest costs	2,8	2,4	1,9	2,1	2,1	2,2	2,1	2,1	2,0
Nominal GDP	7,8	-9,6	-13,9	-9,7	-4,6	-4,4	-3,7	-3,2	-3,1
Stock-flow adjustments	4,5	-3,5	1,0	-2,3	2,3	1,9	1,0	1,1	0,4
Nominal GDP growth rate (yoy)	-7,8	9,6	13,9	9,7	4,6	4,4	3,7	3,2	3,1
Overall fiscal balance (%GDP)	-5,8	-2,8	-0,3	1,2	0,4	0,3	0,1	1,1	1,3
Primary balance (%GDP) Interest costs (%GDP)	-2,9 2,8	-0,5 2,4	1,6 1,9	3,3 2,1	2,5 2,1	2,5 2,2	2,1 2,1	3,2 2,1	3,4 2,0

Fiscal balance and public debt – performance and forecasts



## Portugal's macro/fiscal outlook reflected in downward trend of public debt



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#### 4. Debt Management and Funding Plan

• Risk indicators and markets developments

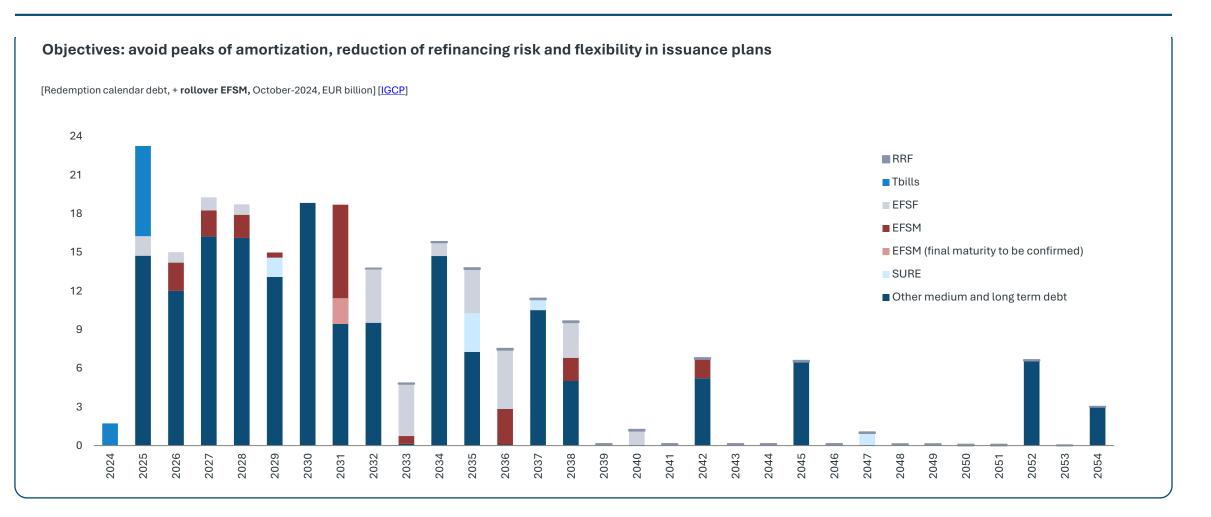
#### **5. Annex**



Risk indicators and markets developments

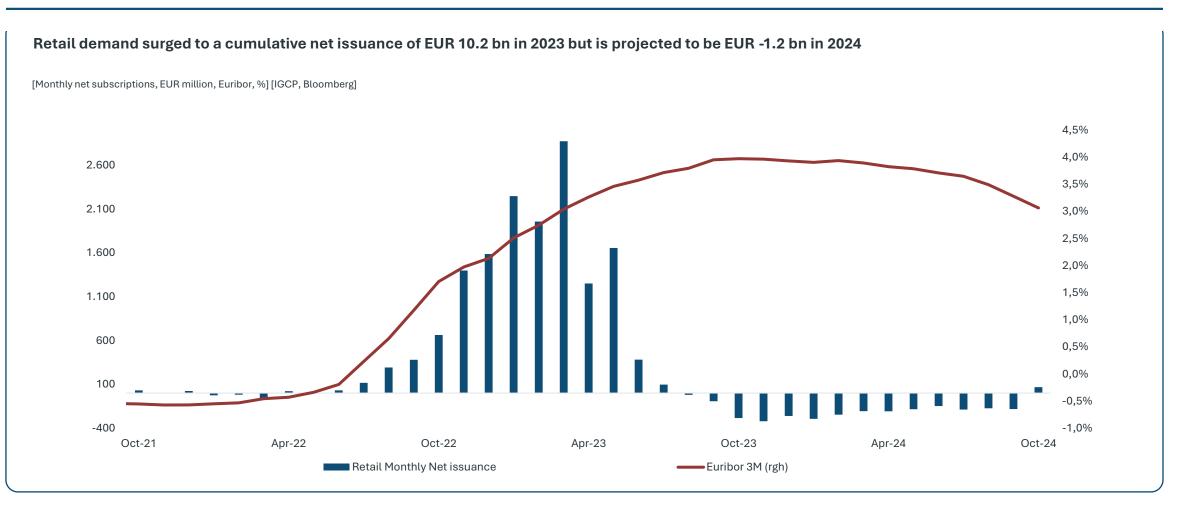
#### Previous

### Smooth debt redemption profile

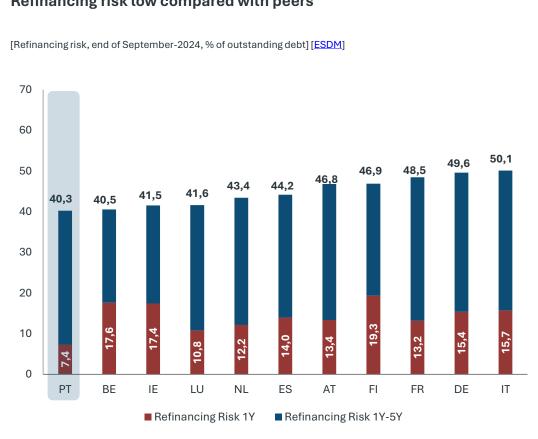


Risk indicators and markets developments

#### Net issuance of retail debt certificates has reverted to trend

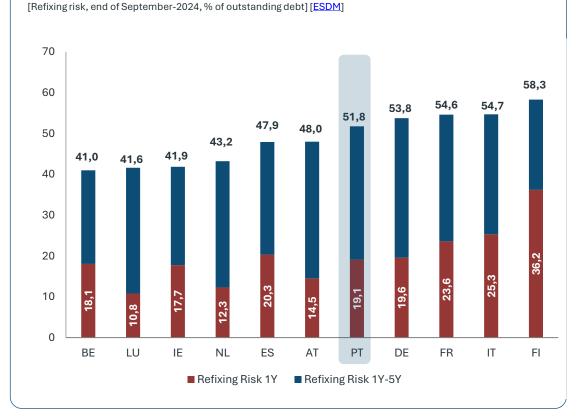


## Limited refinancing and refixing risks



Refinancing risk low compared with peers

Refixing risk increase due to high subscriptions of floating rate certificates (old series cap at 3.5% and new series cap at 2.5%)

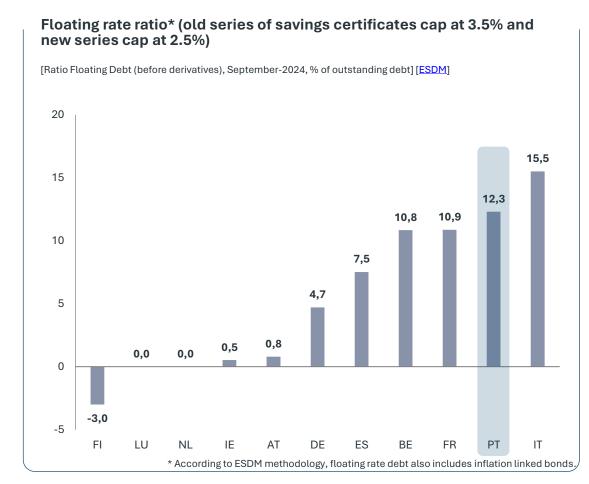


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#### WAM expected to stay above 7 years

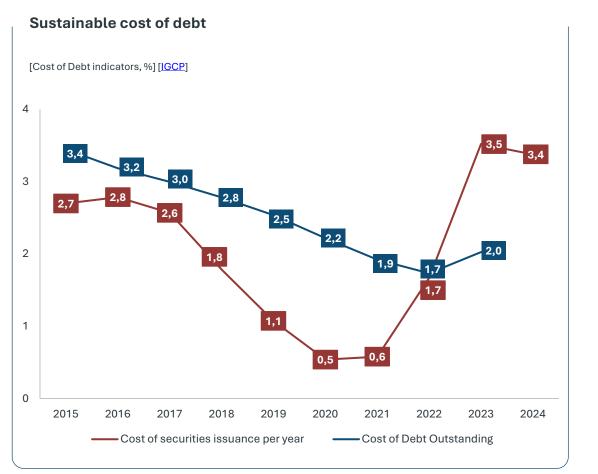
Average maturity

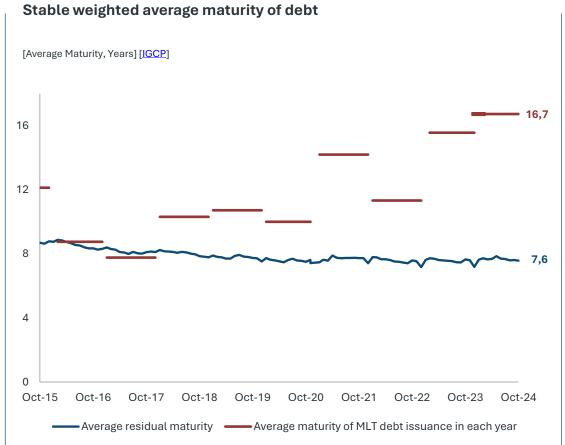




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### Affordability improved significantly with a stable average maturity





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#### Consistent and predictable funding plan with retained flexibility

## Net cash requirements of the State are projected to increase but PGB net issuance decreases in 2025

[Executed financing up to end-Sep; EUR billion] [IGCP, Ministry of Finance (State Budget 2025)]

	2022	2023	2024 P	2025 P
State borrowing requirements	24,7	19,8	17,2	34,2
Net financing needs	9,3	3,5	8,5	18,0
Overall deficit (a)	5,8	0,2	5,3	6,8
Net acquisitions of financial assets (b)	3,5	3,3	3,2	11,2
One-off operations				
MLT Redemptions	15,4	16,3	8,6	16,2
PGB	10,7	13,6	6,2	13,6
MTN	0,7	1,1	2,4	
FRN/OTRV/Other MLT instruments	3,5			1,0
Official loans	0,5	1,5		1,5
State financing sources	24,7	19,8	17,2	34,2
Use of deposits	2,5	0,6	-0,8	0,0
Financing in the year	22,2	19,1	18,0	34,2
Executed	22,2	19,1	19,0	
EU	1,4	0,7		
PGB		9,4	14,0	
MTN				
FRN/OTRV				
Retail debt (net)	4,6	10,2	-1,0	
Tbills (net)	1,3	-4,6	6,0	
Other flows (net) (d)	3,0	3,4		
To be executed			-1,0	34,2
EU			1,2	1,2
PGB			1,3	20,5
MTN				2,0
FRN/OTRV				1,5
Retail debt (net)			-0,2	2,5
Tbills (net)			-0,5	4,6
Other flows (net) (d)			-2,9	2,0
State Treasury cash position at year-end (e)	6,3	5,7	6,5	6,5

a) State sub-sector cash deficit (2023 final figure and 2024 and 2025 estimates from Ministry of Finance).

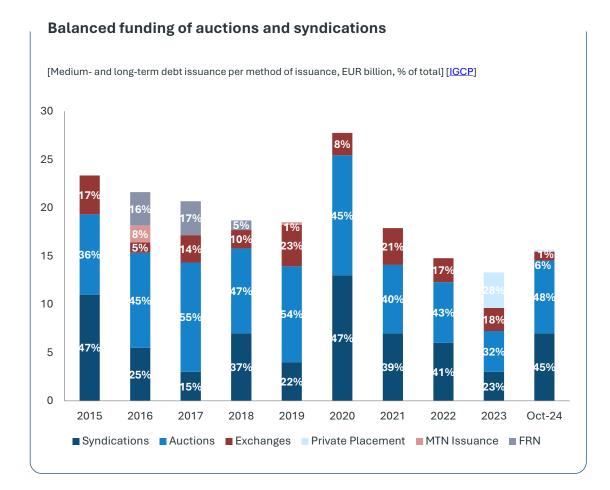
b) Includes refinancing of other public entities (namely SOEs)

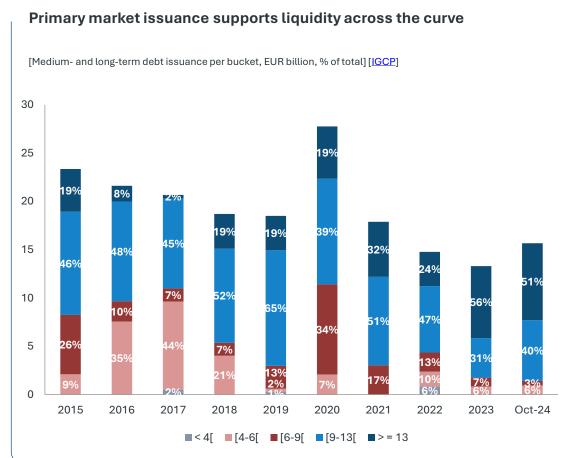
c) Includes net impact of exchange offers.

d) Includes centralization of funds of other public entities in the Single Treasury Account.

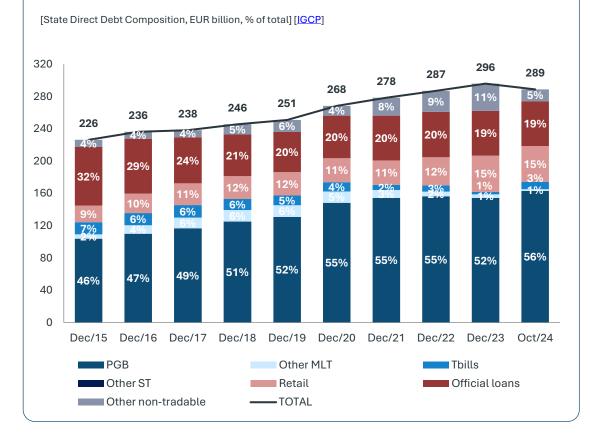
e) Excludes cash-collateral.

#### **Regular and predictable issuance of MLT instruments**

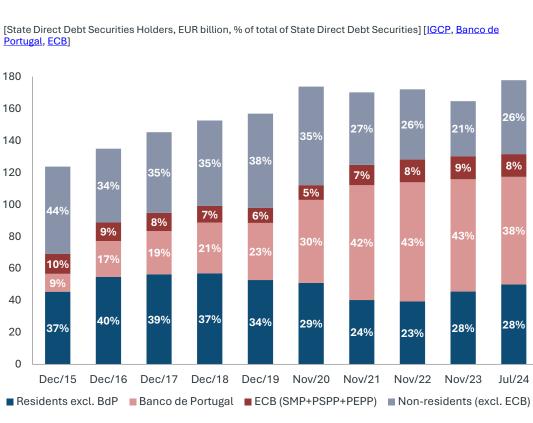




## Debt breakdown points to diversification and stability



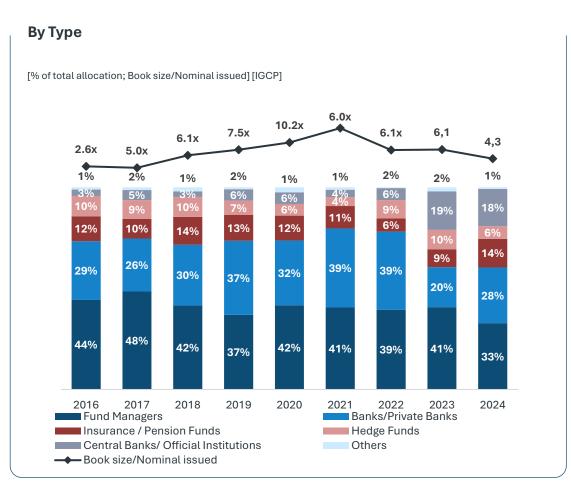
#### PGBs are the "backbone" of the State's funding



Holdings of non-resident investors continue replacing the Eurosystem

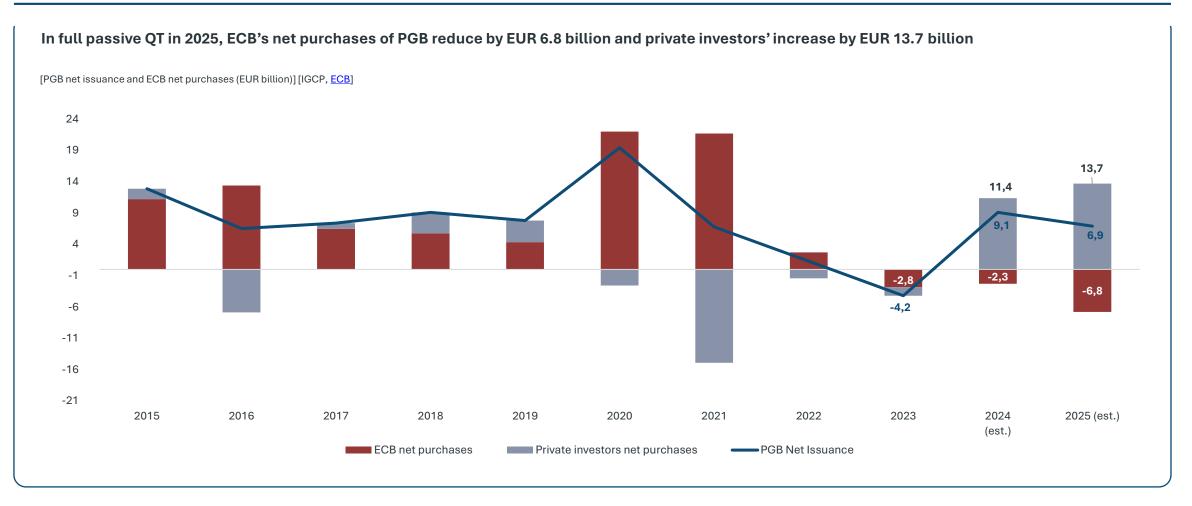
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#### OT syndications with a diversified and stable investor base



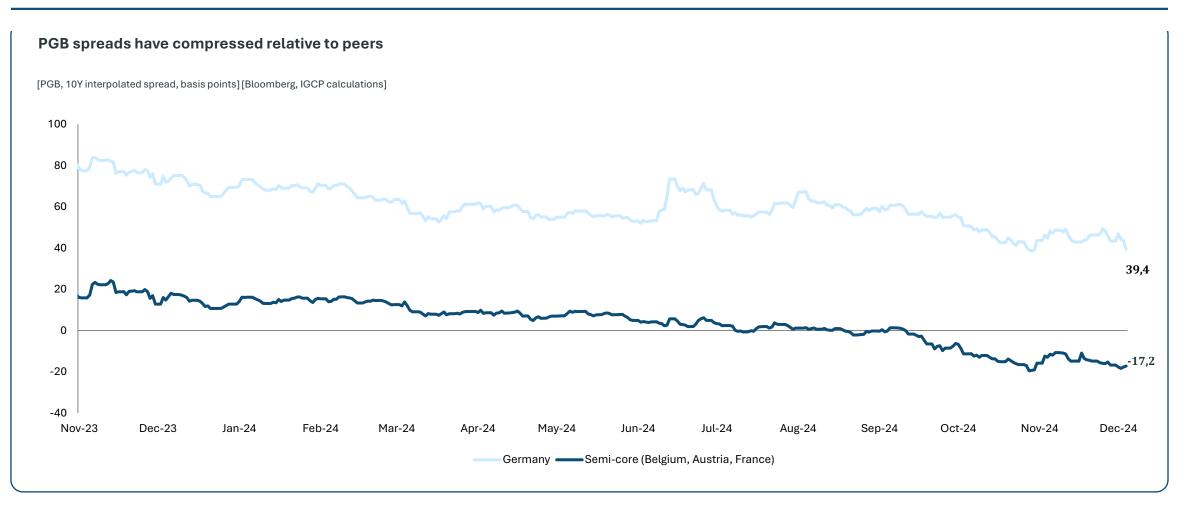
#### **By Region** [% of total allocation; Nominal issued EUR million] [IGCP] 13<u>.0</u>00 7.000 7.000 7.000 6.000 5.500 4.000 3.000 3.000 1% 3% 3% 5% 3% **4%** 5% 4% -3% 6% 3% 4% 10% 11% 9% 8% 6% 4% 7% 7% **9**% 10% 10% 7% 12% 15% 18% 15% 17% 13% 11% 16% 12% 10% 12% 11% 12% 13% 14% 17% 14% 15% 35% 27% 29% 21% 28% 24% 27% 34% 21% 24% 23% 23% 2016 2017 2018 2020 2021 2022 2023 2024 2019 France/Italy/Spain UK Portugal Germany/Austria/Switzerland Nordics Other Europe Other North America ----- Nominal issued

#### Net issuance of PGB decreases to EUR 6.9 billion in 2025

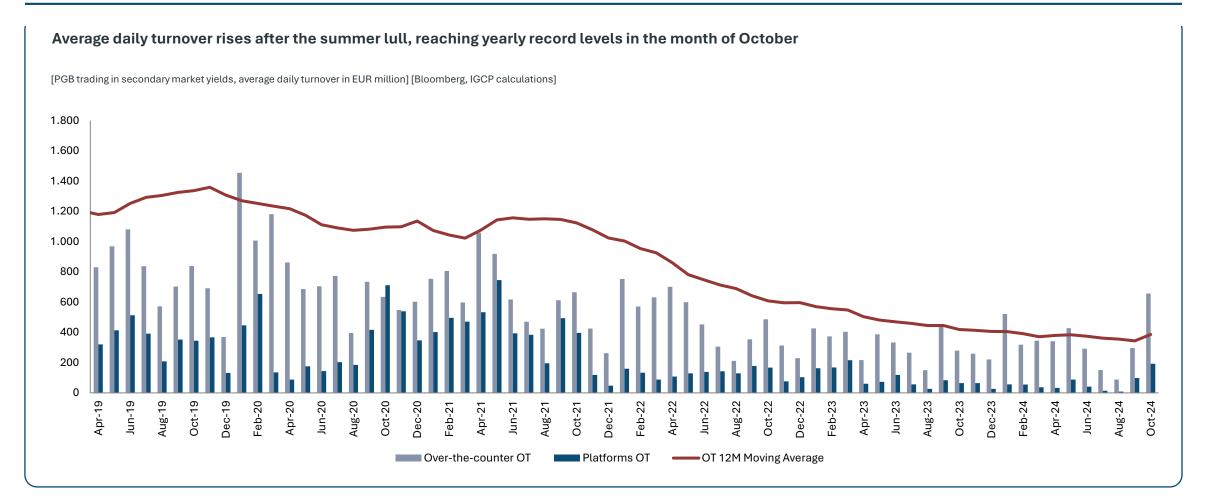


#### Previous

#### Portugal's Convergence with the 'Semi-Core' group of countries

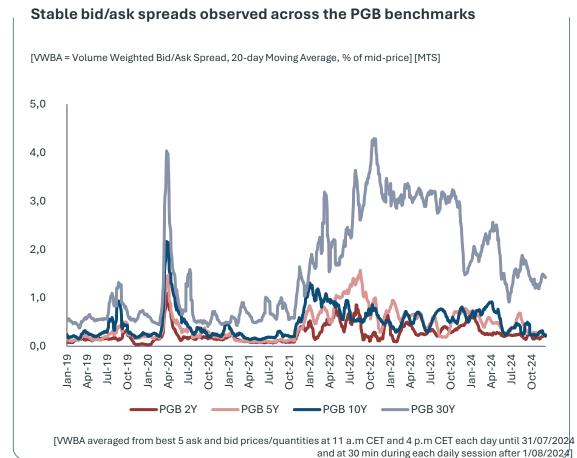


## PGB market liquidity reached yearly highs in October

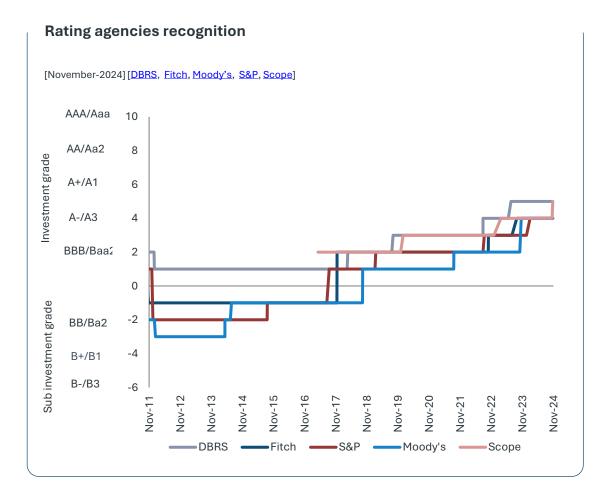


## Secondary market liquidity on MTS

#### Bid/ask spreads on MTS remain stable [VWBA = Volume Weighted Bid/Ask Spread, 20-day Moving Average, % of mid-price] [MTS] 2,5 2,0 1,5 1,0 0,5 0,0 Jul-19 Jan-19 Apr-19 Oct-19 Jan-20 Apr-20 Jul-20 Oct-20 Oct-21 Jul-22 Jul-23 Jul-24 Jan-21 Apr-21 Jul-21 lan-22 Apr-22 Oct-22 Jan-23 Apr-23 Oct-23 Jan-24 Apr-24 Oct-24 PGB [VWBA averaged from best 5 ask and bid prices/quantities at 11 a.m CET and 4 p.m CET each day until 31/07/2024 and at 30 min during each daily session after 1/08/2024]



## Portugal was upgraded by DBRS, Fitch and Moody's in 2023, by S&P and Scope in 2024



	DBRS	Fitch	Moody's	S&P	Scope
Current	( A / Pos.)	( A- / Pos.)	( A3 / Sta.)	( A- / Pos.)	(A/Sta.)
Sep-2022				9/Sep Upgrade to BBB+	
Mar-2023					24/Mar Upgrade to A
Jul-2023	21/Jul Upgrade to A				
Sep-2023		27/Sep Upgrade to A-		8/Sep BBB+  Positive	8/Sep A-   Stable
Nov-2023			17/Nov Upgrade to A3		
Jan/2024	19/Jan A  Stable				
Feb/2024					16/feb A-   Stable
Mar/2024		22/Mar A-  Stable		01/Mar Upgrade to A-   Positive	
May/2024			17/May No rating action		
Jul/2024	19/Jul A  Positive				26/Jul A-   Positive
Aug/2024				30/Aug No rating action	
Sep/2024		20/Sep A-   Positive			
Nov/2024			15/Nov No rating action		22/Nov Upgrade to A



# **Thank You**

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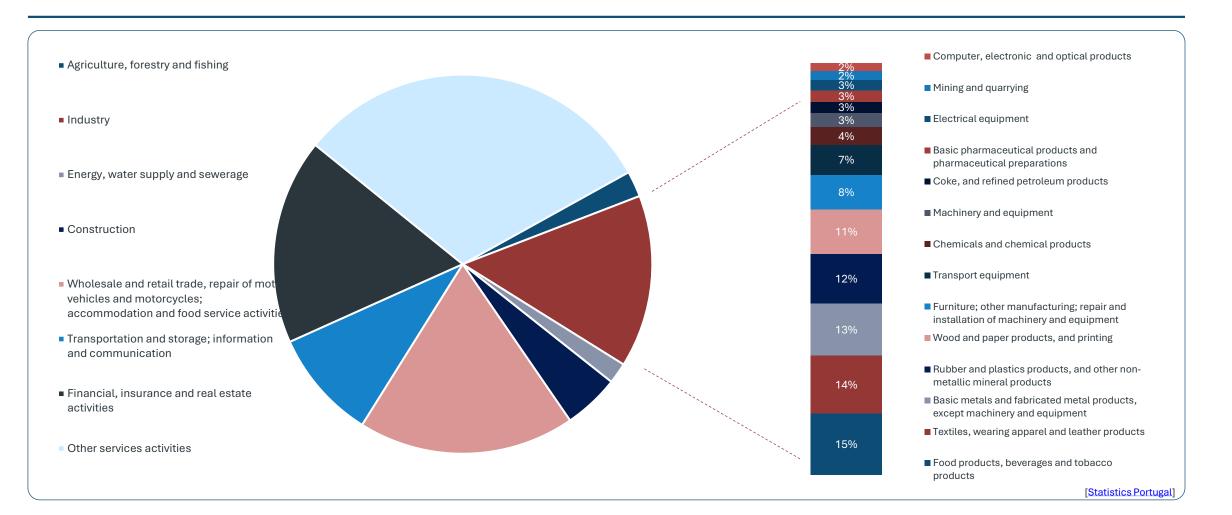
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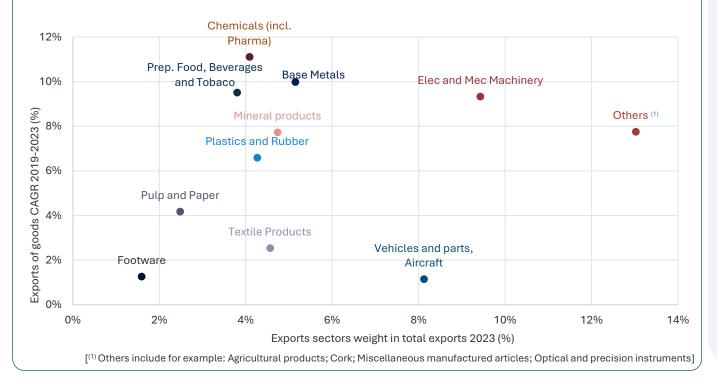
#### **GDP** sector breakdown by **GVA** in 2022



#### Portuguese exports have proven to be competitive, diversified and dynamic

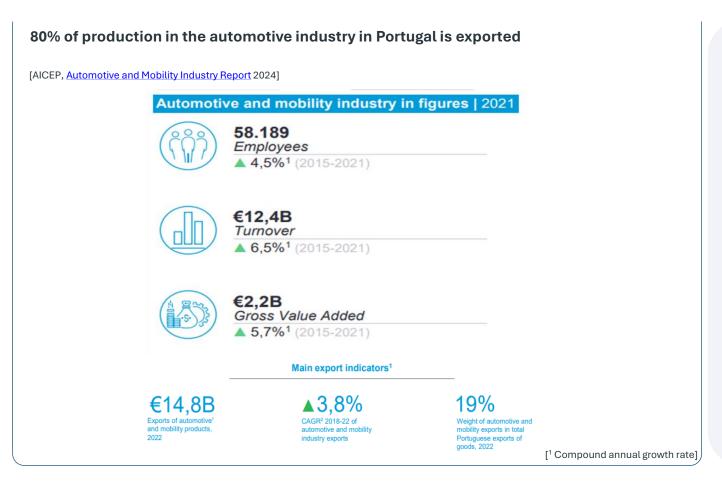
## Advanced engineering (electrical & machinery) and Automotive & Mobility are two of the main exporting sectors

[Main exports by product groups as % of total exports 2023; Compound annual growth rate 2019-2023 %] [Statistics Portugal, Banco de Portugal]



- ✓ Chemicals (inc. Pharma) showing stronger growth (11.1% cagr) and already an exports' weight of 4.1%
- Electrical and mechanical machinery has heavier weight in total exports (9.4%) and still is demonstrating steady growth (9.3% cagr)
- ✓ Vehicles and parts & aircraft has significant weight of total exports (8.1%) but has presented slow growth (1.1% between 2019 and 2023) due to the combined effects of the Pandemic, supply chain disruptions, rising production costs and green transition

## Automotive and Mobility sector is an important industrial value chain in Portugal



- ✓ Automotive & Mobility turnover accounts for 12.1% of the manufacturing industry in Portugal
- ✓ 95% of the vehicles assembled in Europe have components produced in Portugal
- ✓ In 2021, Portugal was the main producer of bicycles in Europe
- ✓ The growing importance of the two-wheeler industry is observed in the increase of its turnover (27%) and GVA (16%) between 2015 and 2021
- ✓ Sector exported €14.8bn of products in 2022, with growth rate of 3.8% since 2019 and a weight of 19% in total exports

#### Internationally renowned Renewable Energy sector

Green location, openess to innovation, safe country, highly skilled workforce, strong R&D in Renewables and energy market connectivity are some FDI attractiveness factos in sector

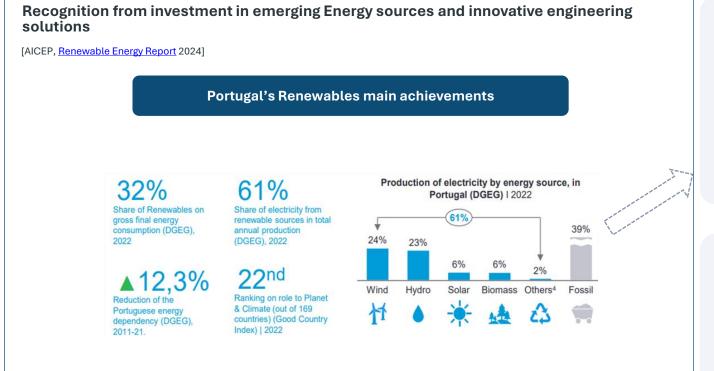


[AICEP, <u>Renewable Energy Report</u> 2024]

- ✓ Portugal is at the EU forefront in development of green energy sources. Fourth largest share of Renewables in electricity production within the EU (61% in 2023)
- ✓ Renewable Energy sector accounted for 76.897 <sup>(1)</sup> direct and indirect jobs in 2022, demonstrating its importance in developing complementary industries (steel, metal etc.)
- ✓ Portugal expects €60bn of investment in new Renewables projects until 2030 <sup>(2)</sup>
- Important role in the production of components for renewables, having attracted relevant international players in the sector
- ✓ Europe's largest solar farm being built, covering over 100 acres and ranking #5 in the World

[(1) Estimate by the Portuguese Renewable Energy Association (APREN)(2) According to the Portuguese Government]

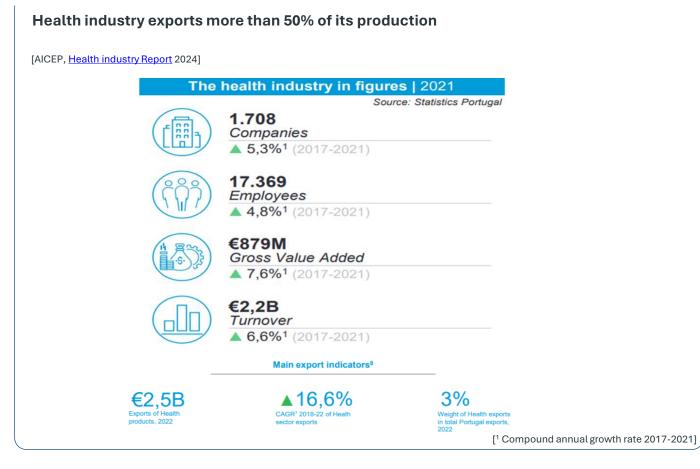
#### Leading in the incorporation of Renewables in electricity production



- ✓ #4/EU27 share of energy from renewable sources in gross electricity consumption (2022)
- ✓ #6/EU27 share of energy from renewable sources in gross final energy consumption (2022)
- ✓ #13/67 Climate change performing Index 2024
- ✓ #16/167 Overall sustainability performance (SDG achievement 2024 SDR)

- ✓ First floating offshore wind farm in Europe (project WindFloat Atlantic)
- ✓ First Iberian hybrid parks (solar + wind) EDP Renewables in Sabugal
- ✓ Largest European floating solar project in a reservoir (12.000 floating solar panels in Alqueva)
- ✓ Innovative projects in wave/tidal (WaveRoller in Peniche; Wave Centre in Pico Island of Azores)
- ✓ Re-using coal plants for the green hydrogen (€150M to adapt the former Sines' coal-fired plant as a 100 MW hydrogen production hub)

## Innovative ecosystem in the Health industry sector (Pharma & biotech, Medical Devices and E-health)



- ✓ Portugal was 5th/82 countries in the number of health researchers per million inhabitants (2022)
- ✓ The pharma & biotech industry is growing at a fast pace (7% turnover CAGR1)
- ✓ While medical devices subsector has the largest number of companies, pharma & biotech subsector surpasses in turnover and GVA
- ✓ Sector exported €2.5bn of health products in 2022, with a growth rate of 16.6% since 2018 (CAGR)